

A close-up portrait of a woman with dark hair, looking slightly to the left. Her face is adorned with vibrant, multi-colored makeup in shades of purple, pink, and gold. Her hand is raised to her cheek, with her fingers also featuring colorful nail polish. The background is dark with a soft, colorful glow of purple, pink, and gold particles.

COPRA

Cosmetic & Perfumery Retailers Association

AWARDS

Lunch

2023

WEDNESDAY 24TH MAY 2023
Savoy Hotel, Strand, London.

Elevate your brand

Need to reach new audiences?

POSITIVE+ helps clients build strong brands by combining creativity with the highest quality print and production. All with professionalism, efficiency and our commitment to sustainability.

We are proud to supply Fenwick, Harvey Nichols, The Fragrance Shop, The Perfume Shop, Superdrug and other retailers. Plus, our Colouration brand is an approved supplier to Boots.

If you are in search of new ideas or simply need to refresh your supplier list, we would love to hear from you.

Empowering brands to flourish

POSITIVE 

wearepositive.com



Boots display for Ariana Grande MOD fragrance collection launch

CONTENTS

4 COPRA Welcome
We welcome guests to this year's COPRA Lunch

6 COPRA Representatives and Members List
The familiar faces of COPRA

8 COPRA Meet the Association
Who we are, what we do and how you can get involved

10-12 COPRA Retail Consultants of the Year
Recognising the consultants who stood out from the rest and performed to a high standard

16-28 COPRA Awards 2023
A celebration of excellence in beauty & fragrance

30 COPRA Lunch Goody Bag
A wonderful array of beauty products generously donated

34 COPRA Lunch Raffle
A selection of fabulous prizes to be won

36 COPRA Excellence Awards & COPRA Ball
Excellence Awards 2023 and this year's COPRA Ball

38 The COPRA Lunch Attendees
All the Companies who are here today

40 Thank You to All
Recognising the Companies and Brands for their continued support

46 Thank You to our Sponsors
A huge thank you to our sponsors for supporting this year's COPRA Lunch

The Copra Lunch Programme was designed by Jo Sanford Designs www.josanford.co.uk

Welcome to COPRA

Dear Friends and Guests,

It gives me great pleasure to welcome you to this year's COPRA Awards Lunch and I'm thrilled to be hosting my first official event as COPRA Chairman.

It is a perfect time to take a moment and to celebrate our fabulous industry as we gather to recognise this year's COPRA Award 2023 Winners in the beautiful surroundings of the Savoy Hotel.

It also gives me great pleasure to welcome back the COPRA Retail Consultant Awards.

Our Retail Consultant Awards enable each of our member stores to recognise a retail consultant at our special lunch. Each of the winners here with us today have been chosen because of their skill, service, enthusiasm, motivation, customer engagement, sales performance and most importantly for being a team player.

This Award is about celebrating our exceptional colleagues and we are pleased that we will continue to support our Retail Consultant of the Year winners to further inspire and empower.

Each of this year's winners have been invited to attend directly after today's Awards, a tailored event which will help support their future development within the beauty industry.

We are once again thrilled to welcome back and collaborate with the Beauty industries go - to speaker Sharron Lowe, one of the UK's most influential and respected Success and Motivational coaches in the UK.

I'd also like to say a special thank you to Look Good Feel Better for their tremendous work and support to those facing the challenges of cancer treatment and, thank you for sponsoring this year's COPRA Beauty Awards Plaque.

As our business, work & life continues to find its balance and level post Covid we look forward to all the new challenges and relish with excitement what the future may hold. We feel a new vigour within the industry and a coming together, sharing our expertise and insight. COPRA is delighted to announce its new Associate Non-Retail Membership which has tremendous scope and is delighted to strengthen its support to the wider beauty industry.

COPRA continues to offer its members, several invaluable benefits, and an opportunity to meet and learn from some of the key beauty experts within our industry.

Our informative and industry-leading networking events provide members opportunities to connect with each other.

COPRA acts as a voice for the development and well-being of retailing Cosmetics and Perfumes in the UK and will continue to support young people seeking a career in beauty by way of connecting to brands and retailers.

We are continuing to link with professional retailers to ensure we are offering the knowledge and information to support and drive the sales of Premium Cosmetics and Perfumes.

COPRA has recently launched its new Associate Non-Retail Membership our mission, to stretch our thinking. We are looking to bring together like-minded businesses, associated with Beauty and Fragrance reaching out to businesses that support beauty retail at every point giving COPRA a more rounded view of retailing Cosmetics & Perfumery in the UK.

COPRA's chosen charity is Look Good Feel Better, we are once again asking you all to dig deep and support our 'small but perfectly formed' raffle. The raffle tickets are £10 each and you can purchase as many as your wallets and purses will allow.

I would like to thank our generous sponsors who have supported today's event.

Firstly, a huge thank you to **Sunnamusik**, Gold sponsor. Thank you.

Thank you to **Orveon** for sponsoring our event Branded Photo-Back Drop.

To **Kenneth Green Associates** for sponsoring this year's Champagne Reception, thank you.

To **Positive +** for sponsoring today's event branding, thank you. A big thank you to **Sheridan & Co** for providing our eco Goody Bag and to **Steven Star Media** for sponsoring the printing of today's brochure.

I'd also like to thank all our contributors to this year's goody bag. We have an amazing goody bag that we hope you all enjoy. Thank you to.

Molton Brown, Elemis, Olaplex, This Works, Erborian, Dermalogica, Tweezerman, I Grow, Beauty Pro.

And finally, we very much look forward to welcoming you to this year's COPRA Ball, Thursday 9th November at the Royal Lancaster Hotel.

Thank you all very much.

Sam Nesbitt

Samantha Nesbitt, COPRA Chairman



CHANEL.COM

EAU DE PARFUM

COPRA

Cosmetic & Perfumery Retailers Association

Representatives and Members

COPRA succeeds to promote the partnership between retailer and supplier, and continue to expand its membership covering a spectrum of retailers, independents, multiple groups, e-commerce and TV shopping.

COPRA REPRESENTATIVES



SAMANTHA NESBITT
COPRA Chairman
& Director (De Gruchy)



KATE BURLEY
COPRA Vice Chairman
& Director (QVC)



DEBBIE TRUMPER
COPRA Consultant
(Debbie Trumper
Consultancy)



CAMILLA PASCUCCI
COPRA Administrator



PHILIP STEER
COPRA Treasurer

For further information on joining Copra, please e-mail Camilla Pascucci at: hello@copra.org

- BOOTS • BRADBEERS • DE GRUCHY • DEBENHAMS.COM • DOWNTOWN
- ESCENTIAL • FENWICK • HARRODS • HARVEY NICHOLS • FRASERS GROUP
- JARROLD'S • JOHN BELL & CROYDEN • MORLEYS STORES GROUP • NEXT
- THE FRAGRANCE SHOP • QVC • SPACE NK • VOISINS

benefit

BOLD IS beautiful

WHY WAX? TO GIVE BACK!

Since 1976, Benefit has been in the business of making women *LOOK and FEEL* their best. Benefit has always believed that beauty runs deeper than the surface and that women are their most beautiful when they are bold, confident, and empowered.

After decades of helping women look and feel their best, we wanted to take this philosophy beyond the counter.

For the last 9 years, we've partnered with local charities Look Good Feel Better and Refuge, who both empower women, helping them to believe in themselves and achieve their full potential.

Amongst other initiatives, Benefit's number one means of raising funds for our chosen charities, is through donating **£5 from EVERY brow wax** carried out in August, every year.



**KEEP AN
EYE(BROW)
OUT IN
AUGUST!**



look good **feel better**
FACING CANCER WITH CONFIDENCE



MEET THE *association*

Founded in 1981, COPRA is a non-profit membership organisation set up to provide a focus for the cosmetics and perfume industry. Having fostered the Beauty Industry community during its transition from traditional bricks & mortar retail, towards a multi-channel, online and offline experience. We provide board members with regular opportunities to learn, connect, develop, and care for the UK’s cosmetics and perfume industry.

We have implemented the following key goals to help the industry embrace and thrive through change:

- Foster relationships between the world’s leading retailers and suppliers
- Recognise and reward outstanding products, businesses, and people.
- Champion togetherness, community, and generosity within the Cosmetic & Perfume Industry
- Support and dedicate our profits to the industry charity, ‘Look Good Feel Better’.

COPRA CARES

‘COPRA is the caring face of Beauty’.
In a world of fluid living and remote working the importance of community is more prominent than ever. COPRA was born over 40 years ago with values and togetherness at the heart of everything we do. As the Beauty Retail industry stands at the forefront of creating social change, community, and experience, we feel our role is more important and more exciting than ever.

COPRA is a place of togetherness. COPRA cares.
COPRA is dedicated to raising money for the industry cancer charity. ‘Look Good Feel Better’, the only international cancer support charity that helps boost the physical and emotional wellbeing of people undergoing cancer treatment.

GET INVOLVED

The essence of the Cosmetics and Perfumery Retail Association is encapsulated in the two industry-leading events, The COPRA Awards Lunch, and the COPRA Ball. Each event provides attendees with opportunities to connect, learn, have fun, and remind ourselves what an incredible industry we are part of.

But there is more to COPRA

- **Attend Quarterly Focused Meetings.**
- **Learn from key Beauty Influencers in the Industry.**
- **Attend Meetings Held at Industry Leaders HQ’s.**
- **Training Courses Lead by Industry Experts.**
- **Stay Ahead & Stay Informed.**
- **Vote for the ‘Best in Beauty’.**
- **COPRA Awards Lunch.**
- **COPRA Ball.**

SPONSORSHIP & SUPPORT

We are delighted to provide direct connections to key industry professionals, regular networking opportunities and bespoke packages to suit your requirements. COPRA is the caring face of the Beauty Industry.

COPRA nurtures the industry through our annual Awards Lunch, The COPRA Ball and through our online channels. We are very Proud to support ‘Look Good Feel Better’.

- **Creating Long-Lasting Relationships that Provide Tangible Benefits for all our Sponsors.**
- **Visibility & Reach Across the Beauty Industry, Retail, Wholesale, Logistics, Manufacturing, Press & Media.**
- **The Cosmetic, Beauty and Perfumery Industry are Committed to Supporting COPRA.**
- **Our Events Attract an Audience of Over 1200 Industry Experts.**
- **Get in the Mag! All Sponsors are Featured in the Event Brochure.**
- **Showcase Your Brand.**

OUR COPRA ANNUAL AWARDS

We are proud of our Copra Awards Heritage; all finalists are chosen by our retail members and reflect sales performance and achievements within the beauty and fragrance retail industry.

CRITERIA:

The Copra Awards is an annual presentation within the premium beauty and fragrance industry where we recognise the best new products, outstanding business, and an outstanding individual.

This reflects the products achievements in sales performance or deemed to be a product or brand that has fundamentally changed the beauty industry.

The product awards are based on launches from the previous year and as a membership we have agreed each specific award category, which reflects established sectors within the beauty industry.

VOTING:

Our members submit their nominations for each award category. Members discuss each product or brand shortlisted and then vote for their overall award winner and highly commended.

MEMBERSHIP

The COPRA board and members are made up of the best in the Beauty industry business, the industries elite. We provide members with regular opportunities to learn, connect, develop, and care for the UK’s cosmetics and perfume industry. Membership is open to approved retailers, retailing Fine Fragrance, Premium Skincare and/or Cosmetics.

New Associate Non-Retail Membership for businesses associated with the Beauty Industry

- Annual Networking Event.
- An opportunity to become a sponsor at the COPRA events.
- As an Associate Member of COPRA, you will be listed on our website.
- COPRA Members are offered a unique opportunity to network across all industry disciplines.
- The opportunity to support our chosen charity ‘Look Good Feel Better’.

New applications for COPRA membership are welcomed from all UK beauty and fragrance retailers, department stores, on-line Retailers, TV shopping, chemists and independent retailers - large or small.

COPRA members should advocate delivering a high level of service and expertise to enable a well-informed service and education to its customers.

RETAIL CONSULTANT OF THE YEAR AWARDS

COPRA is delighted to welcome back

The COPRA Retail Consultant of the Year Awards

We want our staff to perform to a high standard and to the best of their ability. This Award is to recognise someone that has performed brilliantly and stood out from the rest in an environment that can sometimes be difficult. We know it's paramount to have the best-educated and motivated staff and the most enthusiastic service-driven individuals that will enable our stores to deliver a good performance!

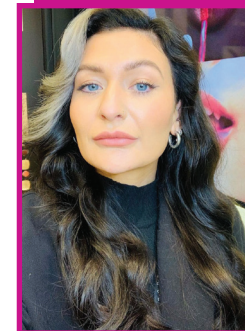
REQUIREMENTS FOR THE AWARD ARE:

- Exceptional individual that stands above the rest
 - Great sales performance
 - Motivated
 - Good team member
 - Enthusiastic
 - Service driven
 - Consistent

Congratulations to all the Consultants.

RETAIL CONSULTANT OF THE YEAR AWARDS

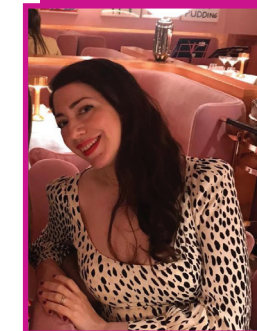
RETAIL CONSULTANT OF THE YEAR



Sarah Sargant
Bobbi Brown Counter Manager, Jarrold



Shelley Dop
Boots Beauty Specialist, Boots Rochdale



Hatice Hasan
Estée Lauder Business Manager, Pearson's Enfield Store



Lynne Messervy
Charlotte Tilbury Assistant Manager, Voisin Department Store, Jersey



Tosin Ishola
Beauty Concierge, Harrods



Carina Silva
Rituals Counter Manager, De Gruchy, Jersey



Sian Dolby
Lancôme Counter Manager, Downtown Stores, Boston





RETAIL CONSULTANT OF THE YEAR AWARDS

RETAIL CONSULTANT OF THE YEAR



Amie Steventon
Space NK Store
Manager,
Tunbridge Wells



Carly Buchanan
Next Beauty & Home,
Operations Manager,
Gateshead



Sasha Hackett
Charlotte Tilbury, Counter
Manager, Harvey Nichols,
Knightsbridge



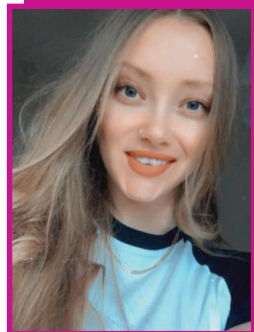
Abi Cleeve
Ultrasun UK, Skinsense &
SBC Skincare QVC,
Guest Presenter



Luca Picchio
John Bell & Croyden



Jane Grieves
Clarins, Counter
Manager, Bradbeers



Charlotte Cockcroft
The Fragrance Shop



SammyJo Dyet,
Guerlain, Business
Manager, Frasers Group



VALAYA
PARFUMS de MARLY
PARIS



COPRA

Cosmetic & Perfumery Retailers Association

COPRA is proud to announce Sharron Lowe, Speaker, Success Coach & Author of Best-Selling Book **'The Mind Makeover, The Answers to the Best YOU YET!'** as our 2023 Ambassador and Partner for the Retail Consultant of the Year Award. For the 8th year, Sharron is donating a bespoke **Mind Makeover Masterclass** for this year's Winning Beauty Consultants, held at The SAVOY.



"Winning Sharron's masterclass was a dream come true for me. Best thing I've ever done! Just watch me in store NOW!"

2022 COPRA Masterclass Winner



Sharron Lowe is the go-to Conference Speaker and Success Coach for Global Luxury Beauty Brands, and the Retail Industry. Sharron is Author of The Mind Makeover and has been named by the press as *'the Success Coach who adds £millions to beauty brands!'*

SHARRON IS PROUD TO HAVE WORKED IN ASSOCIATION WITH



bareMinerals

CLINIQUE

Dior



ESTÉE LAUDER

LANCÔME PARIS

la prairie SWITZERLAND

LVMH

SHISEIDO

Increase the confidence, self-belief and success of your Retail Beauty teams through Sharron's Mind Makeover Wellness & Performance Packages:

- Mind Makeover Webinar
- Digital/Live Training and Mind Makeover Coaching Sessions
 - Digital/Live Conference Keynote Speaker
 - Presenting at Live/Digital Regional Meetings
- 5 Week Online Retail Beauty Specific 'Pockets of Positivity' Programme

Mind Makeover Employee Wellness programs POSITIVELY impact People, Performance, Results & Success.

To contact Sharron directly to discuss Mind Makeover Wellness & Performance Packages, either scan the QR code, or get in touch:

Email: sharron@loweassociates.com

or speakers@loweassociates.com

www.themindmakeover.co.uk @sharronlowe_ SharronLoweUK themindmakeover

SCAN HERE and claim your exclusive COPRA offer today AND receive a **FREE GIFT** when you register your interest before 1st June 2023.



SCAN ME

COPRA AWARDS 2023

BEST NEW INNOVATION

LAURA MERCIER TRANSLUCENT LOOSE SETTING POWDER ULTRA BLUR

Ultra-Blur, the first Talc-Free setting powder from Laura Mercier. A clean, ultra-blurring alternative to the original setting powder, Ultra-Blur is infused with Amino Acid Powders and Silica for weightless blurring, with Hyaluronic Acid for skin comfort.



MAC STACK MASCARA

Stack on infinite layers of volume + length with our new breakthrough formula, which means layer after layer, lashes stay perfectly defined and feathery soft – no clumping, no flaking, no smudging.



MOLTON BROWN

Regent Street has always been the pinnacle of the British fragrance brand. Home to distinctive Fragrance, Bath, Body, Hand and Home Collections, with exclusive products and services – the perfect iconic British luxury shopping destination.



COPRA AWARDS 2023

BEST NEW PREMIUM COSMETIC PRODUCT/RANGE

DIOR FOREVER SKIN GLOW 24H HYDRATION RADIANT FOUNDATION SPF15

Dior Forever Skin Glow is the iconic new-generation clean* foundation providing 24h** wear and a radiant complexion.



BENEFIT BAD GAL BANG! WATERPROOF MASCARA

Our fan-fave BADgal BANG! 36-HOUR* FULL-BLAST volumising mascara is now available in waterproof! This innovative, intense pitch black mascara layers easily for bigger and BIGGER impact. It's custom big Slimimpact! brush is streamlined to reach root-to-tip, corner-to-corner, upper & lower lashes for BIG VOLUME WITH 360° REACH!



MAC STACK MASCARA BLACK

Stack on infinite layers of volume + length with our new breakthrough formula, which means layer after layer, lashes stay perfectly defined and feathery soft – no clumping, no flaking, no smudging.



COPRA AWARDS 2023

BEST NEW PREMIUM SKINCARE PRODUCT/RANGE

CHARLOTTE TILBURY COLLAGEN SUPERFUSION FACE OIL

SUPERCHARGE YOUR SKIN and SOOTHE YOUR SENSES with the Collagen Superfusion Facial Oil! A skin-nourishing, high-performance face oil for SPA-LIKE RADIANCE and skin that LOOKS GLOWING, PLUMPER and HEALTHIER!



CHANEL NO.1 DE CHANEL

Concentrated with the revitalizing properties of red camellia extract, the N°1 DE CHANEL REVIALISING SERUM prevents and corrects the appearance of the five signs of ageing and provides a vital step in the N°1 DE CHANEL beauty line.



ESTÉE LAUDER ADVANCED NIGHT REPAIR EYE SUPERCHARGED GEL CREAM

Life keeping you up? Don't let your eyes show it. Every day, your eyes are exposed to environmental aggressors like blue light, pollution and lack of sleep. Now with NEW breakthrough technology, our supercharged gel-creme fights the effects of modern life with double action to target dark circles and reveal brighter, more wide-awake eyes.



CAUDALIE VINO THERAPIST

The Vinotherapist™ Hand & Nail Repairing Cream nourishes and repairs dry hands without leaving them feeling greasy, all while protecting them from dehydration and daily damage. Hands are left soft, firm and nails and cuticles are strengthened.



DIOR ROUGE DIOR VERNIS VAO

Dior Vernis is the first Dior nail lacquer infused with a floral extract with protective nail care action. An ultra-shiny manicure, for a long-wear couture colour. Inspired by the trends and the latest creations from the House of Dior.



DIOR CREME ABRICOT NAIL CREAM

The iconic Dior Manicure nail care since 1963, renowned for its nourishing and moisturising properties. Its highly rich formula fortifies nails and improves resistance with visible results in just one month. A cream enriched with emollient and fortifying agents essential to nail beauty.



COPRA AWARDS 2023

BEST NEW HAND & NAIL PRODUCT/RANGE

COPRA AWARDS 2023

BEST NEW HAIRCARE PRODUCT/RANGE

PHILIP KINGSLEY BODY BUILDING CONDITIONER

Our ultra-lightweight vegan-friendly formula plumps each individual strand with wheat protein for the appearance of fuller, thicker hair, whilst Behentrimonium Chloride helps to smooth cuticles, add gloss and detangle. Even the finest hair is left voluminous, bouncy, smooth and shiny.



OLAPLEX NO.9 BOND PROTECTOR NOURISHING HAIR SERUM

Along with our breakthrough technology, No. 9 Bond Protector Nourishing Serum contains moisturizing ingredients like Sodium Hyaluronate and Panthenol typically found in skincare.



LIVING PROOF FULL DRY VOLUME AND TEXTURE SPRAY

Full Dry Volume & Texture Spray is a versatile styling spray scientifically formulated to deliver instant, revivable, and long-lasting volume and texture. This transformative product delivers maximum impact, minimum effort, and major results.



COPRA AWARDS 2023

BEST NEW FEMALE FRAGRANCE

PRADA PARADOXE

Celebrating multidimensionality in an interplay of opposites, Prada Paradoxe redefines an intense feminine sensuality through contrasting expressions. With dominating notes of neroli and jasmine, the timeless florality of a white flower bouquet is twisted with an avant-garde olfactory signature of Ambrofix™ and Serenolide™ accord to create an intimate and enduring trail led by a vibrant warmth.



DIOR J'ADORE PARFUM D'EAU

The new J'adore Parfum D'eau is a burst of white bouquet flowers with an alcohol-free concentration of flowers and water, for an intense and long-lasting eau de parfum. FLOWERS, WATER, THAT'S IT.



CREED WIND FLOWERS

Inspired by the strength and grace of modern femininity, Olivier Creed created Wind Flowers - A beautiful, sparkling floral fragrance for her with magical undertones, reminiscent of light woody nougat.



COPRA AWARDS 2023

BEST NEW FEMALE FRAGRANCE IN LTD DISTRIBUTION

PRADA PARADOXE

Celebrating multidimensionality in an interplay of opposites, Prada Paradoxe redefines an intense feminine sensuality through contrasting expressions. With dominating notes of neroli and jasmine, the timeless florality of a white flower bouquet is twisted with an avant-garde olfactory signature of Ambrofix™ and Serenolide™ accord to create an intimate and enduring trail led by a vibrant warmth.



TOM FORD ÉBÈNE FUMÉ

“ÉBÈNE FUMÉ MERGES THE PURIFYING ESSENCE OF PALO SANTO WITH NOTES OF SEDUCTIVE EBONY WOOD, AROUSING EXQUISITE CALM AND HEIGHTENED SPIRITUAL LUXURY.”



CHRISTIAN DIOR MISS DIOR ROSE ESSENCE

Miss Dior Rose Essence is the first Miss Dior fragrance limited-edition vintage. Dior's exclusive and historic partner in Grasse, the Domaine de Manon is, for the first time, dedicating its entire May Rose 2021 harvest for distillation to obtain rose water for this precious limited-edition fragrance.



YVES SAINT LAURENT L'HOMME YSL EDP

A perfect balance between unrefined and precious, ultra-masculine and elegance, off-the-shelf and luxury. Exuding charisma, L'Homme Eau de Parfum is a tribute to redefined masculinity and modern elegance. The tension between the warmth of woody base notes of cedarwood and oakwood, and the sour zestiness of orange makes for a long-lasting fragrance that is both sensual and vibrant.



BEST NEW MALE FRAGRANCE

JIMMY CHOO MAN AQUA

A bright, refreshing scent created by perfumers Paul Guerlain and Julien Rasquinet, Jimmy Choo Man Aqua is as fresh as newly churned sea spray and as revitalising as a morning spent out in the surf.



JEAN PAUL GAULTIER SCANDAL POUR HOMME LE PARFUM

This new EDP Intense promises even more sensations. An explosion of warm woods including Geranium, Tonka Bean, Sandalwood of an absolutely breathtaking enveloping sensuality. It creates a real scandal as soon as hits your skin.



COPRA AWARDS 2023

BEST NEW MALE FRAGRANCE IN LTD DISTRIBUTION

VALENTINO UOMO BORN IN ROMA CORAL FANTASY

A scent inspired by the light-dark contrast of the golden hour that sweeps across the Roman sky, Born in Roma Coral Fantasy Uomo has an ambery, fruity scent story, with a woody trail. Contains top notes of bergamot and cardamom to re-energise the senses, a fresh, aromatic heart of lavandin, clary sage and Bourbon geranium, and a warm base of tobacco, patchouli and vetiver.



MONCLER POUR HOMME

An LED screen adorns the bottle of the Moncler Pour Homme Eau de Parfum, with an illuminated message panel customisable via a Bluetooth-powered smartphone app. Moncler Pour Homme is a woody aromatic fragrance created by perfumers Antoine Maisondieu and Christophe Raynaud.



NARCISO RODRIGUEZ FOR HIM BLEU NOIR PARFUM

The Bold new fragrance Bleu Noir Parfums by Narciso Rodriguez is a darker and more intense than bleu noir eau de toilette and eau de parfum. This captivating male fragrance brings a new mood of alluring mystery.



ELEMIS PRO-COLLAGEN MARINE CREAM FOR MEN

At ELEMIS, we believe that skincare should respect your skin and work with the skin's acid mantle. Discover the full collection of ELEMIS' men's skincare products, powered by natural ingredients and led by scientific innovation. Wellness-focused skin essentials to add to your everyday skincare routine.



COPRA AWARDS 2023

BEST NEW MEN'S GROOMING PRODUCT/RANGE

CLARINS MEN

ClarinsMen offers innovative male grooming products from the UK's #1 Skin Care brand. The range of cleansers, moisturisers and shaving products are all enriched with powerful plant extracts to leave skin looking healthy and revitalised.



KIEHL'S MENS FACIAL FUEL

Created for the "man on the go," this facial recovery accelerator awakens, and uplifts dull, fatigued skin imparting a refuelled, re-energized and revitalized appearance. Its unique formula, enhanced with Vitamins C and E as well as Chestnut and Soy Extracts.



COPRA AWARDS 2023

BEST NEW BATH & BODY PRODUCT/RANGE

CLARINS EAU EXTRAORDINAIRE

Made from 95% natural ingredients, Eau Extraordinaire is a mood-boosting treatment fragrance that envelops the skin in a floral and fruity scent, revives your inner strength and awakens your senses in a single spritz.



CLARINS HUILE TONIC OIL

Clarins' best selling firming body oil with 100% pure and powerful plant extracts. A targeted formula that helps firm, tone and improve elasticity whilst also promoting an overall feeling of wellbeing.



CHANEL LES BEIGES

A highlighting fluid that instantly illuminates the complexion, giving a lit-from-within glow and a subtle, sun-kissed effect available in two exclusive shades: Sunkissed, a pearly bronze, and Pearly Glow, a pearly ivory. The lightweight LES BEIGES HIGHLIGHTING FLUID melts into the skin, keeping it comfortable all day long and radiant for up to 8 hours, ensuring the complexion is instantly more luminous.



COPRA AWARDS 2023

BEST BRITISH BRAND

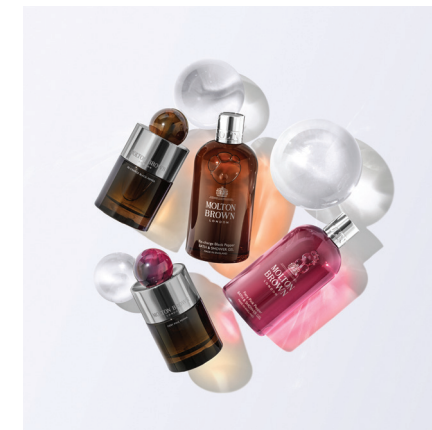
CHARLOTTE TILBURY

Charlotte Tilbury Beauty is a global make-up and skincare brand with a clear purpose to give everyone, everywhere the right beauty wardrobe so they can conquer their world.



MOLTON BROWN

Born on South Molton Street, London in 1971, Molton Brown is an icon of uniquely British style. The British Fragrance Brand stands for sourcing only the best ingredients, celebrating individuality and a sustainable approach to create distinctive fragrances you will love.



JO MALONE LONDON

Jo Malone London is a British fragrance and lifestyle house synonymous with exquisitely simple, elegant scents, that curates a world where every sense is indulged. Internationally known for its unexpected fragrances and distinctly British character, the brand encapsulates creative flair, British wit and a sense of charm and elegance.



COPRA AWARDS 2023

BEAUTY ICON
HALL OF FAME

Our winner will
be announced
at today's
Awards presentation.

CREED
1760

WIND FLOWERS



99 MOUNT ST, MAYFAIR
LONDON, W1K 2TF

CREEDFRAGRANCES.CO.UK

What's in your bag?

All guests will be leaving with a reusable Eco Tote kindly supplied by Sheridan & Co. In this re-usable Gift Bag, you will find a mixed selection of fabulous beauty items to take home and use. Thank you to all the brands who generously supported this year's Goody Bag. Please enjoy!



ELEMIS : MEN'S MOISTURE BOOST & ELEMIS FACIAL WASH

The perfect gift for shave days, this easy 2-step routine leaves skin feeling refreshed and hydrated.

ERBORIAN : SKIN HERO

Get a flawless base with Erborian SKIN HERO: our non-tinted skin perfecter that works to smooth, blur and enhance the appearance of your bare skin.



DERMALOGICA : SKIN SMOOTHING CREAM

This revolutionary moisturiser provides 48-hour hydration and defends against environmental stress. A dynamic Hyaluronic Acid Complex, along with Mallow, Cucumber and Arnica, distributes moisture and locks it in, providing long-lasting hydration.



TWEEZERMAN : MINI SLANT IN BAHAMA BLUE

A smaller version of the award-winning Tweezerman Slant Tweezer. Ideal for on-the-go grooming!



DECORTÉ'S AQ LIPSTICK COLLECTION

The perfect marriage between colour delivery and skin conditioning in 30 satin finish shades.



BEAUTY PRO : BIODEGRADABLE MASK & PACKAGING

Introducing our new 100% biodegradable sheet mask pouches.

Once opened, our new eco pouches begin to biodegrade immediately, taking just 1% of the time compared to traditional plastic. That's 500 years down to 5 years with no trace of microplastics in the soil or sea!

(Find 1 of the 4 products in your bag)



I GROW : PROTEIN NAIL TREATMENT

Targeted and effective 'Protein Formula 2 - Grow' nail growth treatment, is designed specifically for soft, thin, peeling, or weak nails. The concentrated blend of AHA's and Panthenol will help the nail structure become denser, rebuilding links between damaged keratin fibres, whilst Biotin will increase nail strength.



SENSORI+

Sen Macedon Trail Air Mist - A rich earthy and sophisticated air detoxifying mist.
 Sen Gayndah Orch Air Mist - A crisp refreshing and uplifting air detoxifying mist.
 Sen Signature Unscent Air Mist - Engineered as the definitive clean air solution.
 Sen Wiruna Night Air Mist - a delicate, calming and grounding air detoxifying mist.
 Sen Gayndah Orch Hand Sanitiser.

(Find 1 of these 5 products in your bag)

MOLTON BROWN : HEAVENLY GINGERLILY BATH & SHOWER GEL

Bring the essence of island bliss to your bathroom with our iconic white-floral body wash, sensuously filled with lingering notes of lively ginger, elegant lily and soft musk.



THIS WORKS : DEEP SLEEP PILLOW SPRAY

Get a great night's sleep with This Works best-selling deep sleep pillow spray, proven to help you fall asleep faster and wake feeling more refreshed.



OLAPLEX : BOND INTENSE MOISTURE MASK

A Multi-Benefit, Reparative Hair Mask infused with patented OLAPLEX Bond Building technology to add shine, smoothness & body while providing intense moisture to treat damaged hair.





look good feel better
FACING CANCER WITH CONFIDENCE

LOOK GOOD FEEL BETTER

FACING CANCER TOGETHER

As we approach our 30th anniversary in 2024, our work and our mission is as important and relevant today as it ever has been as we continue to see a rise in newly diagnosed cancer cases, each year, across the UK.

It is estimated that there are currently 3 million people in the UK living with cancer, a figure rising to 4 million in 2023 and we know that demand for our specialist services and support will continue to grow.



99% of our beneficiaries feel that our workshops are a valuable part of someones treatment plan

100% of our beneficiaries would recommend us to someone going through treatment

Look Good Feel Better UK is about to undertake an ambitious period of growth, built on strong foundations and we need your help and support.

Our aim is to become an integral part of a person's cancer treatment and recovery journey. We want to remove barriers, deliver an inclusive and impactful service to those needing support and to ensure our services are accessible by local communities, nationwide.

We are committed to helping anyone facing cancer to build back their self-confidence, make friends, gain skills and knowledge to help them on their cancer journey and most of all, to look good and to feel better.



100% of our volunteers feel proud to volunteer for us

100% of our volunteers would recommend volunteering with us to others

With the support of the Beauty Industry and Copra we are determined to ensure our strategy is delivered and would welcome the chance of discussing partnership opportunities with you. For more information please contact Sarah Lenson Sarah@lgb.co.uk.

Let us Face Cancer Together

Book a workshop



YOU HAVE TO BE IN IT, TO WIN IT!

RAFFLE 2023

SMALL BUT PERFECTLY FORMED £10 RAFFLE

COPRA is giving all guests the opportunity to win one of the following fabulous Raffle Prizes kindly donated to raise funds for 'Look Good Feel Better'

To be in with a chance simply purchase a raffle ticket from the 'Look Good Feel Better' team. You can purchase as many tickets as you wish! Print your name and table number on the slips of paper on your table and place in the envelope located on your table. You can purchase tickets using debit or credit card or cash.

HARVEY NICHOLS : A Black Patent Givenchy Bag

The beautiful 4G Small Crossbody Patent Black crossbody bag by Givenchy. Made of smooth leather with Inner material fabricated from high-quality, black leather with designer logo. Appealing silver coloured metal detailing with durable magnetic button closure. Adjustable shoulder strap made from robust leather for good grip as well as an individualized fit.

Value : £1,450



HERMES : Two Iconic Fragrances

Hermès Hermessence Myrrhe Églantine Eau de Toilette

An intimate meeting of precious myrrh and wild rosehip. Delicate, tangy. "This legendary material evokes the world of desert caravans and the former perfume routes. A myrrh, then more precious than gold, reinvented and reworked around rosehip, a wild, fresh and tangy rose that never surrenders." - Christine Nagel. Fragrance notes: myrrh, wild rose.



Hermessence Musc Pallida Essence de Parfum

Musc Pallida Essence de Parfum is a pure perfume oil whose texture exalts the powdery heat of iris and its alchemy with enveloping musks. A carnal duo that dances on the skin. Ifactory emotion: Warm, Sensual Main raw materials: Musk, Iris



Value £571

JO MALONE LONDON : Gift Set

Wood Sage & Sea Salt Cologne

Escape the everyday along the windswept shore. Waves breaking white, the air fresh with sea salt and spray. Alive with the mineral scent of the rugged cliffs. Mingling with the woody earthiness of sage. Lively, spirited and totally joyful.



Pomegranate Noir Cologne

Daring sensuality, encapsulated in scent. Ruby-rich juices of exotic pomegranate, sparked with pink pepper and Casablanca lily. Warmed by temptingly-smoky guaiacwood and patchouli.



Peony & Blush Suede Body Crème

Elevate your daily routine with nourishing Peony & Blush Suede Body Crème. With cocoa butter and sweet almond oil, the formula is smooth in texture, and provides skin with moisturisation. Leave skin scented with this opulent, floral fragrance.



Value £248

CLARINS : Iconic Collection

A selection of best-selling skincare and make-up favourites.

Value £215



ONLY £10 A TICKET!

THE SAVOY HOTEL : Take Time For Tea For Two

The most beloved of British traditions, afternoon tea, is on the menu at the Savoy and we are delighted to invite you to enjoy our Traditional Afternoon Tea for two people in the lovely Thames Foyer. Expect the most refined patisserie, fluffy scones and delicious savouries. Take time to reconnect with friends or family, whilst our pianist creates the most enchanting atmosphere.

Value £75



NOT TO
BE MISSED!



Industry & Supplier

EXCELLENCE AWARDS

Join us for this year's COPRA BALL when we'll be announcing our Industry & Supplier Excellence Awards both of these prestigious Awards recognise excellence in retail service & outstanding contribution to the beauty industry.

COPRA BALL

THURSDAY 9TH NOVEMBER 2023
ROYAL LANCASTER HOTEL, LONDON

COPRA
Cosmetic & Perfumery Retailers Association

BOOK TICKETS: hello@copra.org
SPONSORSHIP OPPORTUNITIES: debbietrumper@copra.org
#COPRABALL #COPRAWARDS @COPRAORG
 www.copra.org

Copra Lunch 23

ATTENDEES

COPRA is delighted to welcome the following to this year's COPRA Lunch.
Everyone's support is very much appreciated.

AC Beauty
Artisan People
ASCG
Augustinus Bader
Benefit
Boots
Bradbeers
Byredo
Catherine Bossom Ltd
Chanel
Charlotte Tilbury
Circana
Clarins
Copra Office
Creed
de Gruchy
Debbie Trumper Consultancy
Debenhams
Dermalogica
Designer Parfums
DownTown
Elemis
Escentual
Estée Lauder

Fenwick
Flair
Forma Brands
Frasers Group
GXO
Harrods
Harvey Nichols
Jarrod
John Bell & Croyden
Just Around The Corner
Justmylook.com
Kenneth Green Associates
L'Oreal Luxe
LVMH
Mavala
Morleys Store Group
MPowder
Next Beauty
Olaplex
On The Mark Consultancy
Orveon
Parfums de Marley
Per Scent
Phoenix Beauty

Positive +
Look Good Feel Better
PPHE
Puig
QVC
RTC
Scottish Fine Soaps
Sharron Lowe
Sheridan & Co
Shiseido Group
Space NK
Sunnamusk
The Fragrance Shop
This Works
TJC
Tweezerman
TBC Management
Voisins
Wenbar
Wizz & Co

*Attendees list correct at time
of going to press

SUNNAMUSK
LONDON

A British perfumery specialising in
oil based fragrances, oud & perfumes



www.sunnamusk.com

THANK YOU

from all of us at COPRA

We would like to say a huge thank you to all our fabulous sponsors for giving their support at this year's COPRA Awards Lunch, and to all in the UK beauty industry for showing your continued support.

COPRA Team

THANK YOU TO THE COMPANIES FOR DONATING THE FABULOUS RAFFLE ITEMS.

Harvey Nichols: A Black Patent Givenchy Bag.

Hermes: Two Iconic Fragrances, Hermès Hermessence Myrrhe Églantine Eau de Toilette & Hermessence Musc Pallida Essence de Parfum

Jo Malone London: Gift Set Wood Sage & Sea Salt Cologne, Pomegranate Noir Cologne, Peony & Blush Suede Body Crème

Clarins: Iconic Collection. A selection of best-selling skincare and make-up favourites.

The Savoy Hotel: Take Time For Tea For Two

THANK YOU FOR YOUR DONATIONS TO OUR GOODY BAG.

Elemis : Men's Moisture Boost & Elemis Facial Wash.

Olaplex : Bond Intense Moisture Mask

This Works : Deep Sleep Pillow Spray

Erborian : Skin Hero

Dermalogica : Skin Smoothing Cream

I Grow : Protein Nail Treatment

Tweezerman : Mini Slant In Bahama Blue

Molton Brown : Heavenly Gingerlily Bath & Shower Gel

Beauty Pro : Biodegradable Mask & Packaging

Sensori+ : Air Mist or Hand Sanitiser

Decortés : AQ Lipstick

OUR SPECIAL THANKS TO:

- Sunnamusk, Gold Sponsor
- Kenneth Green Associates for sponsoring this year's Champagne Reception
- Positive+ for sponsoring this year's Event Branding
- Orveon for sponsoring this year Photo Back Drop
- Sheridan & Co for sponsoring this year's Goody Bag
- Seven Star Media for sponsoring the Printing of the Event Brochure
- Look Good Feel Better for supporting the Awards Plaque
- Thank you to Laura Pearson from Harrods for helping to co-ordinate the COPRA Raffle.



THANK YOU TO OUR 2023 SPONSORS.

COPRA would like to say a huge THANK YOU to all our sponsors for their generosity and continued support for our COPRA Lunch.



Orveon

POSITIVE +

SUNNAMUSK
LONDON



SHERIDAN & CO
DESIGNING RETAIL



Spring → Summer 2024 New Dates Announced



JUST
AROUND
THE
CORNER

The UK's Fastest Growing
Business to Business Show

Manchester
10–11 July

London
16–18 July

Just Around The Corner is the UK's only contemporary business to business trade event that carefully curates a wide mix of Womenswear, Menswear, Together, The Edit, Footwear & Fashion Accessories in conjunction with our recently launched Beauty & Lifestyle zone, which incorporates, cosmetics, skincare, grooming, home fragrance, wearable accessories, seasonal gifting & much more

We are looking forward to welcoming brands, buyers & guests to our SS24 editions

Register Now for your Free Ticket →
justaroundthecorner.co.uk

@JATCEvents /JATCEvents /JATCEvents



THANK YOU TO OUR COPRA MEMBERS

2023



Debenhams



Escentual



HARVEY NICHOLS

FRASERS
GROUP



John Bell & Croyden
EST 1798



NEXT BEAUTY

The Fragrance Shop



SPACENK
APOTHECARY LONDON



@CopraOrg



www.copra.org

WE ARE
Orveon

A collective of
premium cosmetics
brands co-created to
champion **bold**
progress for beauty,
for the planet, and
for you.

LAURA MERCIER
PARIS | NEW YORK



bareMinerals
Better bare skin every day.™

THANK YOU TO OUR LUNCH 2023

Sponsors

COPRA would like to say a huge THANK YOU to all the sponsors for their generosity and continued support.



#CopraAwards #CopraLunch @CopraOrg



www.copra.org



COPRA

Cosmetic & Perfumery Retailers Association

COPRA BALL 2023

Thursday 9th November
Royal Lancaster Hotel,
London

*Put it in
your diary!*

#CopraAwards #CopraLunch @CopraOrg



www.copra.org